

**HUMC OPCO, LLC**  
**dba Hoboken University Medical Center**

**FINANCIAL STATEMENTS**

**June 30, 2025**

**DRAFT**

**HUMC OPCO, LLC**  
**dba Hoboken University Medical Center**  
**Balance Sheet**  
(in thousands)

|                                                  | <b>30-Jun<br/>2025</b> | <b>31-Dec<br/>2024</b> |
|--------------------------------------------------|------------------------|------------------------|
|                                                  | (Unaudited)            | (Unaudited)            |
| <b><u>Assets</u></b>                             |                        |                        |
| <b>Current Assets:</b>                           |                        |                        |
| Cash and cash equivalents                        | \$ 1,120               | \$ 447                 |
| Cash and cash equivalents - Restricted           | 5,203                  | 5,144                  |
| Net patient accounts receivable, current portion | 30,327                 | 25,856                 |
| Other receivables                                | 3,755                  | 1,906                  |
| Prepaid expenses                                 | 110                    | 250                    |
| Inventory                                        | 2,200                  | 2,144                  |
| Total Current Assets                             | 42,716                 | 35,747                 |
| <b>Non-Current Assets:</b>                       |                        |                        |
| Right of use assets                              | 8,443                  | 11,196                 |
| Property and equipment, net                      | 11,220                 | 10,774                 |
| Total Assets, Deferred Cost & Equipment          | 19,663                 | 21,970                 |
| <b>Total Assets</b>                              | <b>\$ 62,379</b>       | <b>\$ 57,717</b>       |
| <b><u>Liabilities and Member's Equity</u></b>    |                        |                        |
| <b>Current Liabilities:</b>                      |                        |                        |
| Lease liability, current portion                 | \$ 5,970               | \$ 5,912               |
| Accounts payable and accrued expenses            | 56,751                 | 49,174                 |
| Accrued compensation                             | 15,676                 | 14,930                 |
| Due to related party                             | 7,647                  | 8,681                  |
| Deferred revenue                                 | -                      | 2,103                  |
| Accrued interest payable                         | 8,757                  | 6,940                  |
| Loans payable                                    | 65,535                 | 51,778                 |
| Due to third party, current portion              | 800                    | 800                    |
| Total Current Liabilities                        | 161,135                | 140,318                |
| <b>Long Term Liabilities:</b>                    |                        |                        |
| Lease liability less current portion             | 2,592                  | 5,515                  |
| Due to third party less current portion          | 7,683                  | 6,933                  |
| Benefits payable                                 | 900                    | 887                    |
| Total Liabilities                                | 172,310                | 153,653                |
| <b>Member's Equity:</b>                          |                        |                        |
| Member's Equity (Net)                            | (109,931)              | (95,936)               |
| Total Member's Equity                            | (109,931)              | (95,936)               |
| <b>Total Liabilities and Member's Equity</b>     | <b>\$ 62,379</b>       | <b>\$ 57,717</b>       |

HUMC OPCO, LLC  
dba Hoboken University Medical Center  
Statement of Operations (unaudited)  
(in thousands)

| Month Ended June 30, 2025 |      |         |      |          |         |      |
|---------------------------|------|---------|------|----------|---------|------|
| Actual                    | %    | Budget  | %    | Variance | PY-2024 | %    |
| 9,433                     | 90%  | 10,185  | 89%  | (752)    | 8,042   | 90%  |
| 360                       | 3%   | 517     | 4%   | (157)    | 26      | 0%   |
| 688                       | 7%   | 793     | 7%   | (105)    | 915     | 10%  |
| 10,481                    | 100% | 11,495  | 100% | (1,014)  | 8,983   | 100% |
| 4,928                     | 47%  | 5,473   | 48%  | 545      | 5,255   | 58%  |
| 5,209                     | 50%  | 6,320   | 55%  | 1,111    | 5,345   | 60%  |
| 1,075                     | 10%  | 1,058   | 9%   | (17)     | 1,147   | 13%  |
| 11,212                    | 107% | 12,851  | 112% | 1,640    | 11,747  | 131% |
| (731)                     | -7%  | (1,356) | -12% | 626      | (2,764) | -31% |
| -                         | 0%   | -       | 0%   | -        | -       | 0%   |
| 790                       | 8%   | 681     | 6%   | (109)    | 683     | 8%   |
| 437                       | 4%   | 640     | 6%   | 203      | 586     | 7%   |
| 1,227                     | 12%  | 1,322   | 11%  | 94       | 1,269   | 14%  |
| (1,958)                   | -19% | (2,678) | -23% | 720      | (4,033) | -45% |
| (631)                     | -6%  | -       | 0%   | (631)    |         | 0%   |
| (2,588)                   | -25% | (2,678) | -23% | 89       | (4,033) | -45% |

|                                                          | YTD Ending June 30, 2025 |             |                 |             |                |                 |             |
|----------------------------------------------------------|--------------------------|-------------|-----------------|-------------|----------------|-----------------|-------------|
|                                                          | Actual                   | %           | Budget          | %           | Variance       | PY-2024         | %           |
| <b><u>Operating Revenues</u></b>                         |                          |             |                 |             |                |                 |             |
| Net patient service revenue                              | 58,201                   | 80%         | 63,181          | 86%         | (4,980)        | 55,659          | 83%         |
| Other operating revenue                                  | 10,170                   | 14%         | 5,699           | 8%          | 4,471          | 5,977           | 9%          |
| Charity Care Subsidy                                     | 4,132                    | 6%          | 4,759           | 6%          | (627)          | 5,488           | 8%          |
| <b>Total Revenues</b>                                    | <b>72,503</b>            | <b>100%</b> | <b>73,639</b>   | <b>100%</b> | <b>(1,136)</b> | <b>67,124</b>   | <b>100%</b> |
| <b><u>Operating Expenses</u></b>                         |                          |             |                 |             |                |                 |             |
| Salaries and wages                                       | 29,414                   | 41%         | 33,023          | 45%         | 3,609          | 32,521          | 48%         |
| Supplies/Other Expenses                                  | 37,354                   | 52%         | 39,650          | 54%         | 2,296          | 34,324          | 51%         |
| Employee benefits                                        | 5,797                    | 8%          | 6,380           | 9%          | 583            | 6,905           | 10%         |
| <b>Total Operating Expenses before Int, Depr, Amort</b>  | <b>72,565</b>            | <b>100%</b> | <b>79,053</b>   | <b>107%</b> | <b>6,488</b>   | <b>73,750</b>   | <b>110%</b> |
| <b>Operating Income / (Loss) before Int, Depr, Amort</b> | <b>(62)</b>              | <b>0%</b>   | <b>(5,414)</b>  | <b>-7%</b>  | <b>5,352</b>   | <b>(6,626)</b>  | <b>-10%</b> |
|                                                          |                          |             |                 |             |                |                 |             |
| Affiliate Interest (Income) Expense                      | -                        | 0%          | -               | 0%          | -              | -               | 0%          |
| Interest Expense                                         | 4,321                    | 6%          | 4,087           | 6%          | (234)          | 7,574           | 11%         |
| Depreciation and Amortization                            | 2,563                    | 4%          | 3,842           | 5%          | 1,279          | 3,500           | 5%          |
| <b>Total Int, Depr, Amort</b>                            | <b>6,884</b>             | <b>9%</b>   | <b>7,930</b>    | <b>11%</b>  | <b>1,046</b>   | <b>11,075</b>   | <b>16%</b>  |
| <b>Total Operating Income / (Loss)</b>                   | <b>(6,946)</b>           | <b>-10%</b> | <b>(13,344)</b> | <b>-18%</b> | <b>6,398</b>   | <b>(17,700)</b> | <b>-26%</b> |
| Income (Loss) of Non-Recurring Reserve                   | (7,049)                  | -10%        | -               | 0%          | (7,049)        |                 | 0%          |
| <b>Net Income (Loss)</b>                                 | <b>(13,995)</b>          | <b>-19%</b> | <b>(13,344)</b> | <b>-18%</b> | <b>(651)</b>   | <b>(17,700)</b> | <b>-26%</b> |

**HUMC OPCO LLC**  
**dba Hoboken University Medical Center**  
**STATEMENT OF CASH FLOWS (unaudited)**  
**DRAFT**  
(\$\$ thousands)

|                                                                                           | <b>MTD<br/>June-25<br/><u>HUMC LLC</u></b> | <b>YTD<br/>June-25<br/><u>HUMC LLC</u></b> |
|-------------------------------------------------------------------------------------------|--------------------------------------------|--------------------------------------------|
| <b>Cash Flows From Operating Activities:</b>                                              |                                            |                                            |
| Income/(loss) from operations                                                             | \$ (2,588)                                 | \$ (13,995)                                |
| Adjustments to reconcile increase in net assets to cash provided by operating activities: |                                            |                                            |
| Depreciation & Amortization                                                               | 437                                        | 2,563                                      |
| Change in operating assets and liabilities:                                               |                                            |                                            |
| (Increase)/decrease in patient accounts receivable                                        | (289)                                      | (4,472)                                    |
| (Increase)/decrease in other receivables                                                  | (316)                                      | (1,798)                                    |
| (Increase)/decrease in loan receivables                                                   | -                                          | -                                          |
| (Increase)/decrease in prepaid expenses and other assets                                  | 174                                        | 31                                         |
| (Increase)/decrease in due from related party                                             | 1,383                                      | 7,582                                      |
| Increase/(decrease) in accounts payable, and other accrued expenses                       | 1,964                                      | (1,040)                                    |
| Increase/(decrease) in due to related party                                               |                                            |                                            |
| Increase/(decrease) in deferred revenue                                                   | (689)                                      | (2,104)                                    |
| Increase/(decrease) in accrued compensation                                               | 1,067                                      | 746                                        |
| Increase/(decrease) in benefit payable                                                    | 2                                          | 12                                         |
| Increase/(decrease) in accrued interest payable                                           | 522                                        | 1,817                                      |
| Increase /(decrease) in estimated third-party payer settlements                           | 155                                        | 749                                        |
| Net cash provided by/(used in) operating activities                                       | <u>1,822</u>                               | <u>(9,909)</u>                             |
| <b>Cash Flows From Investing Activities:</b>                                              |                                            |                                            |
| Acquisitions of property, plant, and equipment                                            | (249)                                      | (249)                                      |
| Net cash provided by/(used in) investing activities                                       | <u>(249)</u>                               | <u>(249)</u>                               |
| <b>Cash Flows From Financing Activities:</b>                                              |                                            |                                            |
| Proceeds from/(repayment of) short-term debt                                              | -                                          | 13,757                                     |
| Payment of Dividends/Distributions                                                        | -                                          | -                                          |
| Repayment of capital lease obligation                                                     | (531)                                      | (2,865)                                    |
| Net cash provided by/(used in) financing activities                                       | <u>(531)</u>                               | <u>10,892</u>                              |
| Net increase/(decrease) in cash and cash equivalents                                      | 1,042                                      | 734                                        |
| Cash and cash equivalents at beginning of period                                          | 5,282                                      | 5,590                                      |
| <b>Cash and cash equivalents at end of period</b>                                         | <b><u>\$ 6,324</u></b>                     | <b><u>\$ 6,324</u></b>                     |

**HUMC OPCO, LLC**  
**dba Hoboken University Medical Center**  
**June 2025 Expense Variances**

**June 2025 Actual vs. June 2025 Budget**

|                                       | Jun-25<br><u>ACTUAL</u> | Jun-25<br><u>BUDGET</u> | Jun-25<br><u>VARIANCE</u> | Jun-25<br><u>YTD ACTUAL</u> | Jun-25<br><u>YTD BUDGET</u> | Jun-25<br><u>YTD VARIANCE</u> |
|---------------------------------------|-------------------------|-------------------------|---------------------------|-----------------------------|-----------------------------|-------------------------------|
| Salaries and Wages                    | \$ 4,928,299            | \$ 5,383,882            | \$ (455,583)              | \$ 29,414,105               | \$ 32,482,757               | \$ (3,068,652)                |
| Contract Labor                        | \$ -                    | \$ 89,525               | \$ (89,525)               | \$ 408                      | \$ 540,132                  | \$ (539,724)                  |
| Salaries, Wages and Contract Labor    | \$ 4,928,299            | \$ 5,473,407            | \$ (545,108)              | \$ 29,414,513               | \$ 33,022,889               | \$ (3,608,375)                |
| Policy Fringe Benefits                | \$ 680,222              | \$ 613,773              | \$ 66,449                 | \$ 3,273,203                | \$ 3,703,098                | \$ (429,895)                  |
| Taxes                                 | \$ 394,137              | \$ 443,736              | \$ (49,599)               | \$ 2,523,690                | \$ 2,677,209                | \$ (153,519)                  |
| Total Fringe Benefits                 | \$ 1,074,359            | \$ 1,057,509            | \$ 16,850                 | \$ 5,796,893                | \$ 6,380,307                | \$ (583,414)                  |
| Consulting Fees/Purch Services        | \$ 1,408,353            | \$ 620,947              | \$ 787,406                | \$ 4,612,759                | \$ 3,725,679                | \$ 887,080                    |
| Physician Fees -Quality               | \$ 759,700              | \$ 1,237,793            | \$ (478,093)              | \$ 9,545,419                | \$ 8,322,241                | \$ 1,223,178                  |
| Physician Fees                        | \$ 61,246               | \$ 166,020              | \$ (104,774)              | \$ 770,696                  | \$ 996,120                  | \$ (225,424)                  |
| Property Taxes                        | \$ 83,493               | \$ 89,530               | \$ (6,037)                | \$ 500,957                  | \$ 537,181                  | \$ (36,224)                   |
| Medical Surgical Supplies             | \$ 1,109,909            | \$ 1,119,163            | \$ (9,254)                | \$ 6,354,066                | \$ 7,136,267                | \$ (782,201)                  |
| Liability Insurance                   | \$ 303,155              | \$ 312,078              | \$ (8,923)                | \$ 2,084,291                | \$ 2,180,325                | \$ (96,033)                   |
| Rent, Maintenance, Repairs            | \$ 202,486              | \$ 716,865              | \$ (514,379)              | \$ 1,154,548                | \$ 4,301,189                | \$ (3,146,641)                |
| Utilities                             | \$ 146,617              | \$ 161,395              | \$ (14,777)               | \$ 1,157,722                | \$ 973,749                  | \$ 183,973                    |
| Pharmaceuticals                       | \$ 139,324              | \$ 254,734              | \$ (115,410)              | \$ 1,221,614                | \$ 1,624,293                | \$ (402,678)                  |
| Management Fee                        | \$ 663,021              | \$ 1,138,060            | \$ (475,039)              | \$ 7,331,194                | \$ 6,828,360                | \$ 502,834                    |
| All Other Supply                      | \$ 332,040              | \$ 504,099              | \$ (172,059)              | \$ 2,620,356                | \$ 3,024,594                | \$ (404,239)                  |
| Total Supplies and Other              | \$ 5,209,346            | \$ 6,320,683            | \$ (1,111,337)            | \$ 37,353,622               | \$ 39,649,997               | \$ (2,296,375)                |
| Interest                              | \$ 789,623              | \$ 681,203              | \$ 108,420                | \$ 4,320,985                | \$ 4,087,220                | \$ 233,765                    |
| Depreciation                          | \$ 437,034              | \$ 640,412              | \$ (203,378)              | \$ 2,562,962                | \$ 3,842,471                | \$ (1,279,509)                |
| Lease, Interest, Depreciation & Other | \$ 1,226,657            | \$ 1,321,615            | \$ (94,958)               | \$ 6,883,947                | \$ 7,929,690                | \$ (1,045,744)                |
| Grand Total                           | \$ 12,438,661           | \$ 14,173,214           | \$ (1,734,553)            | \$ 79,448,975               | \$ 86,982,883               | \$ (7,533,909)                |

**June 2025 Actual vs. June 2024 Actual**

| Variance-Type                         | Jun-25<br><u>ACTUAL</u> | Jun-24<br><u>ACTUAL</u> | 2025 vs. 2024<br><u>VARIANCE</u> | Jun-25<br><u>YTD ACTUAL</u> | Jun-24<br><u>YTD ACTUAL</u> | 2025 vs. 2024<br><u>YTD VARIANCE</u> |
|---------------------------------------|-------------------------|-------------------------|----------------------------------|-----------------------------|-----------------------------|--------------------------------------|
| Salaries and Wages                    | \$ 4,928,299            | \$ 5,252,248            | \$ (323,949)                     | \$ 29,414,105               | \$ 32,417,345               | \$ (3,003,240)                       |
| Contract Labor                        | \$ -                    | \$ 2,406                | \$ (2,406)                       | \$ 408                      | \$ 103,897                  | \$ (103,489)                         |
| Salaries, Wages and Contract Labor    | \$ 4,928,299            | \$ 5,254,654            | \$ (326,355)                     | \$ 29,414,513               | \$ 32,521,242               | \$ (3,106,729)                       |
| Policy Fringe Benefits                | \$ 680,222              | \$ 719,000              | \$ (38,778)                      | \$ 3,273,203                | \$ 3,982,959                | \$ (709,756)                         |
| Taxes                                 | \$ 394,137              | \$ 428,147              | \$ (34,010)                      | \$ 2,523,690                | \$ 2,921,911                | \$ (398,221)                         |
| Total Fringe Benefits                 | \$ 1,074,359            | \$ 1,147,147            | \$ (72,788)                      | \$ 5,796,893                | \$ 6,904,870                | \$ (1,107,977)                       |
| Consulting Fees/Purch Services        | \$ 1,408,353            | \$ 1,156,281            | \$ 252,072                       | \$ 4,612,759                | \$ 4,985,311                | \$ (372,552)                         |
| Collection Fees                       | \$ -                    | \$ -                    | \$ -                             | \$ -                        | \$ -                        | \$ -                                 |
| Physician Fees - Quality              | \$ 759,700              | \$ 902,863              | \$ (143,163)                     | \$ 9,545,419                | \$ 10,328,134               | \$ (782,715)                         |
| Physician Fees                        | \$ 61,246               | \$ 77,775               | \$ (16,529)                      | \$ 770,696                  | \$ 872,625                  | \$ (101,929)                         |
| Property Taxes                        | \$ 83,493               | \$ 90,327               | \$ (6,834)                       | \$ 500,957                  | \$ 547,639                  | \$ (46,682)                          |
| Medical Surgical Supplies             | \$ 1,109,909            | \$ 522,001              | \$ 587,908                       | \$ 6,354,066                | \$ 3,725,026                | \$ 2,629,040                         |
| Liability Insurance                   | \$ 303,155              | \$ 432,637              | \$ (129,482)                     | \$ 2,084,291                | \$ 2,098,542                | \$ (14,251)                          |
| Rent, Maintenance, Repairs            | \$ 202,486              | \$ 161,931              | \$ 40,555                        | \$ 1,154,548                | \$ 544,439                  | \$ 610,109                           |
| Utilities                             | \$ 146,617              | \$ 122,188              | \$ 24,429                        | \$ 1,157,722                | \$ 831,005                  | \$ 326,717                           |
| Pharmaceuticals                       | \$ 139,324              | \$ 182,255              | \$ (42,931)                      | \$ 1,221,614                | \$ 1,588,993                | \$ (367,379)                         |
| Management Fee                        | \$ 663,021              | \$ 1,518,670            | \$ (855,649)                     | \$ 7,331,194                | \$ 7,155,022                | \$ 176,172                           |
| All Other Supply                      | \$ 332,040              | \$ 178,234              | \$ 153,806                       | \$ 2,620,356                | \$ 1,646,966                | \$ 973,390                           |
| Total Supplies and Other              | \$ 5,209,346            | \$ 5,345,162            | \$ (135,816)                     | \$ 37,353,622               | \$ 34,323,702               | \$ 3,029,921                         |
| Interest                              | \$ 789,623              | \$ 683,037              | \$ 106,586                       | \$ 4,320,985                | \$ 7,573,254                | \$ (3,252,270)                       |
| Depreciation                          | \$ 437,034              | \$ 585,721              | \$ (148,687)                     | \$ 2,562,962                | \$ 3,500,305                | \$ (937,343)                         |
| Lease, Interest, Depreciation & Other | \$ 1,226,657            | \$ 1,268,758            | \$ (42,101)                      | \$ 6,883,947                | \$ 11,073,559               | \$ (4,189,613)                       |
| Grand Total                           | \$ 12,438,661           | \$ 13,015,721           | \$ (577,060)                     | \$ 79,448,975               | \$ 84,823,373               | \$ (5,374,398)                       |

**HUMC OPSCO LLC**  
**dba HOBOKEN UNIVERSITY MEDICAL CENTER**  
**Statistics by Service and Payer**  
**6/30/2025**

| June<br>MTD<br>2025<br>Actual | June<br>MTD<br>2024<br>Budget | June<br>MTD<br>2024<br>Variance | June<br>MTD<br>2024<br>Actual | June<br>MTD<br>2024<br>Variance |
|-------------------------------|-------------------------------|---------------------------------|-------------------------------|---------------------------------|
| 233                           | 161                           | 72                              | 211                           | 22                              |
| <b>233</b>                    | <b>161</b>                    | <b>72</b>                       | <b>211</b>                    | <b>22</b>                       |
| 6                             | 9                             | (3)                             | 5                             | 1                               |
| 50                            | 80                            | (30)                            | 55                            | (5)                             |
| 45                            | 67                            | (22)                            | 52                            | (7)                             |
| <b>334</b>                    | <b>317</b>                    | <b>17</b>                       | <b>323</b>                    | <b>11</b>                       |
| 117                           | 109                           | 8                               | 112                           | 5                               |
| 20                            | 32                            | (12)                            | 32                            | (12)                            |
| <b>471</b>                    | <b>458</b>                    | <b>13</b>                       | <b>467</b>                    | <b>4</b>                        |

|              |              |             |              |             |
|--------------|--------------|-------------|--------------|-------------|
| 979          | 831          | 148         | 1,032        | (53)        |
| <b>979</b>   | <b>831</b>   | <b>148</b>  | <b>1,032</b> | <b>(53)</b> |
| 19           | 23           | (4)         | 9            | 10          |
| 138          | 226          | (88)        | 161          | (23)        |
| 108          | 176          | (68)        | 122          | (14)        |
| <b>1,244</b> | <b>1,256</b> | <b>(12)</b> | <b>1,324</b> | <b>(80)</b> |
| 916          | 895          | 21          | 805          | 111         |
| 387          | 341          | 46          | 390          | (3)         |
| <b>2,547</b> | <b>2,492</b> | <b>55</b>   | <b>2,519</b> | <b>28</b>   |

|            |            |              |            |              |
|------------|------------|--------------|------------|--------------|
| 4.2        | 5.2        | (1.0)        | 4.9        | (0.7)        |
| <b>4.2</b> | <b>5.2</b> | <b>(1.0)</b> | <b>4.9</b> | <b>(0.7)</b> |
| 3.2        | 2.6        | 0.6          | -          | 3.2          |
| 2.8        | 2.8        | (0.1)        | 2.9        | (0.2)        |
| 2.4        | 2.6        | (0.2)        | 2.3        | 0.1          |
| 3.7        | 4.0        | (0.2)        | 4.1        | (0.4)        |
| 7.8        | 8.2        | (0.4)        | 7.2        | 0.6          |
| 19.4       | 10.7       | 8.7          | 12.2       | 7.2          |
| <b>5.4</b> | <b>5.4</b> | <b>(0.0)</b> | <b>5.4</b> | <b>0.0</b>   |

|            |            |           |            |          |
|------------|------------|-----------|------------|----------|
| 60         | 62         | (2)       | 63         | (3)      |
| 63         | 65         | (2)       | 64         | (1)      |
| 56         | 54         | 2         | 35         | 21       |
| 28         | 21         | 7         | 22         | 6        |
| 13         | 14         | (1)       | 13         | -        |
| 14         | 19         | (5)       | 16         | (2)      |
| 14         | 17         | (3)       | 17         | (3)      |
| 16         | 24         | (8)       | 48         | (32)     |
| 112        | 139        | (27)      | 105        | 7        |
| 95         | 43         | 52        | 84         | 11       |
| <b>471</b> | <b>458</b> | <b>13</b> | <b>467</b> | <b>4</b> |
| 80%        | 91%        |           | 82%        |          |
| 26%        | 28%        |           | 27%        |          |
| 27%        | 27%        |           | 11%        |          |
| 20%        | 9%         |           | 18%        |          |
| 27%        | 36%        |           | 33%        |          |

|              |              |              |              |              |
|--------------|--------------|--------------|--------------|--------------|
| 686          | 513          | 173          | 466          | 220          |
| 552          | 468          | 84           | 488          | 64           |
| 251          | 209          | 42           | 180          | 71           |
| 104          | 82           | 22           | 146          | (42)         |
| 33           | 45           | (12)         | 37           | (4)          |
| 44           | 78           | (34)         | 55           | (11)         |
| 54           | 68           | (14)         | 81           | (27)         |
| 86           | 96           | (10)         | 183          | (97)         |
| 600          | 678          | (78)         | 501          | 99           |
| 137          | <b>255</b>   | <b>(118)</b> | <b>382</b>   | <b>(245)</b> |
| <b>2,547</b> | <b>2,492</b> | <b>55</b>    | <b>2,519</b> | <b>28</b>    |
| 95%          | 90%          |              | 85%          |              |
| 49%          | 39%          |              | 38%          |              |
| 19%          | 19%          |              | 10%          |              |
| 5%           | 10%          |              | 15%          |              |
| 27%          | 31%          |              | 27%          |              |
| 2,459        | 2,428        | 31           | 2,938        | (479)        |
| 76           |              | 76           | 131          | (55)         |
| 320          | 238          | 82           | 331          | (11)         |
| 115          | 117          | (2)          | 115          | -            |
| 153          |              | 153          | 121          | 32           |

**Discharges by Service**

|                           |              |              |            |              |            |
|---------------------------|--------------|--------------|------------|--------------|------------|
| Medical-Surgical          | 1,486        | 1,136        | 350        | 1,221        | 265        |
| <b>Med/Surg Sub Total</b> | <b>1,486</b> | <b>1,136</b> | <b>350</b> | <b>1,221</b> | <b>265</b> |
| Pediatrics                | 35           | 78           | (43)       | 50           | (15)       |
| OB/GYN                    | 327          | 382          | (55)       | 334          | (7)        |
| Newborn                   | 306          | 349          | (43)       | 316          | (10)       |
| <b>Acute Subtotal</b>     | <b>2,154</b> | <b>1,945</b> | <b>209</b> | <b>1,921</b> | <b>233</b> |
| Behavioral                | 735          | 702          | 33         | 694          | 41         |
| TCU                       | 144          | 177          | (33)       | 179          | (35)       |
| <b>Total Inpatient</b>    | <b>3,033</b> | <b>2,824</b> | <b>209</b> | <b>2,794</b> | <b>239</b> |

**Patient Days by Service**

|                           |               |               |             |               |            |
|---------------------------|---------------|---------------|-------------|---------------|------------|
| Medical-Surgical          | 6,268         | 5,914         | 354         | 5,838         | 430        |
| <b>Med/Surg Sub Total</b> | <b>6,268</b>  | <b>5,914</b>  | <b>354</b>  | <b>5,838</b>  | <b>430</b> |
| Pediatrics                | 92            | 191           | (99)        | 149           | (57)       |
| OB/GYN                    | 900           | 1,080         | (180)       | 944           | (44)       |
| Newborn                   | 777           | 909           | (132)       | 771           | 6          |
| <b>Acute Subtotal</b>     | <b>8,037</b>  | <b>8,094</b>  | <b>(57)</b> | <b>7,702</b>  | <b>335</b> |
| Behavioral                | 5,564         | 5,741         | (177)       | 5,529         | 35         |
| TCU                       | 2,213         | 1,873         | 340         | 1,936         | 277        |
| <b>Total Inpatient</b>    | <b>15,814</b> | <b>15,708</b> | <b>106</b>  | <b>15,167</b> | <b>647</b> |

**ALOS by Service**

|                           |            |            |              |            |              |
|---------------------------|------------|------------|--------------|------------|--------------|
| Medical-Surgical          | 4.2        | 5.2        | (1.0)        | 4.8        | (0.6)        |
| <b>Med/Surg Sub Total</b> | <b>4.2</b> | <b>5.2</b> | <b>(1.0)</b> | <b>4.8</b> | <b>(0.6)</b> |
| Pediatrics                | 2.6        | 2.4        | 0.2          | 3.0        | (0.4)        |
| OB/GYN                    | 2.8        | 2.8        | (0.1)        | 2.8        | (0.1)        |
| Newborn                   | 2.5        | 2.6        | (0.1)        | 2.4        | 0.1          |
| Acute Subtotal            | 3.7        | 4.2        | (0.4)        | 4.0        | (0.3)        |
| Behavioral                | 7.6        | 8.2        | (0.6)        | 8.0        | (0.4)        |
| TCU                       | 15.4       | 10.6       | 4.8          | 10.8       | 4.6          |
| <b>Total Inpatient</b>    | <b>5.2</b> | <b>5.6</b> | <b>(0.3)</b> | <b>5.4</b> | <b>(0.2)</b> |

**Discharges by Payer**

|                                                |              |              |            |              |            |
|------------------------------------------------|--------------|--------------|------------|--------------|------------|
| Medicare                                       | 396          | 406          | (10)       | 390          | 6          |
| Medicare HMO                                   | 401          | 432          | (31)       | 440          | (39)       |
| Horizon/Blue Cross                             | 345          | 315          | 30         | 257          | 88         |
| Aetna                                          | 156          | 119          | 37         | 139          | 17         |
| Cigna                                          | 94           | 79           | 15         | 86           | 8          |
| United Healthcare                              | 103          | 110          | (7)        | 65           | 38         |
| Commercial/Managed Care                        | 88           | 101          | (13)       | 100          | (12)       |
| Medicaid                                       | 198          | 129          | 69         | 269          | (71)       |
| Medicaid HMO                                   | 642          | 859          | (217)      | 721          | (79)       |
| Self Pay/Charity                               | 610          | 274          | 336        | 327          | 283        |
| <b>Total Inpatient Discharges</b>              | <b>3,033</b> | <b>2,824</b> | <b>209</b> | <b>2,794</b> | <b>239</b> |
| % of Discharges (Excl.Sp/Charity)              | 80%          | 90%          |            | 88%          |            |
| % of Discharges (Medicare/Medicare HMO)        | 26%          | 30%          |            | 30%          |            |
| % of Discharges (Horizon/Comm/Man Care)        | 26%          | 26%          |            | 13%          |            |
| % of Discharges (SP/Charity)                   | 20%          | 10%          |            | 12%          |            |
| <b>% of Discharges (Medicaid/Medicaid HMO)</b> | <b>28%</b>   | <b>35%</b>   |            | <b>35%</b>   |            |

**Patient Days by Payer**

|                                                |               |               |              |               |            |
|------------------------------------------------|---------------|---------------|--------------|---------------|------------|
| Medicare                                       | 3,808         | 3,275         | 533          | 3,137         | 671        |
| Medicare HMO                                   | 2,845         | 3,047         | (202)        | 3,115         | (270)      |
| Horizon/Blue Cross                             | 1,403         | 1,242         | 161          | 1,211         | 192        |
| Aetna                                          | 583           | 487           | 96           | 615           | (32)       |
| Cigna                                          | 345           | 251           | 94           | 326           | 19         |
| United Healthcare                              | 382           | 462           | (80)         | 230           | 152        |
| Commercial/Managed Care                        | 352           | 420           | (68)         | 466           | (114)      |
| Medicaid                                       | 1,160         | 556           | 604          | 1,185         | (25)       |
| Medicaid HMO                                   | 3,565         | 4,278         | (713)        | 3,876         | (311)      |
| Self Pay/Charity                               | <b>1,371</b>  | <b>1,690</b>  | <b>(319)</b> | <b>1,006</b>  | <b>365</b> |
| <b>Total Inpatient Days</b>                    | <b>15,814</b> | <b>15,708</b> | <b>106</b>   | <b>15,167</b> | <b>647</b> |
| % of Days (Excl.Sp/Charity)                    | 91%           | 89%           |              | 93%           |            |
| % of Days (Medicare/Medicare HMO)              | 42%           | 40%           |              | 41%           |            |
| % of Days (Horizon/Comm/Man Care)              | 19%           | 18%           |              | 11%           |            |
| % of Days (SP/Charity)                         | 9%            | 11%           |              | 7%            |            |
| <b>% of Discharges (Medicaid/Medicaid HMO)</b> | <b>30%</b>    | <b>31%</b>    |              | <b>33%</b>    |            |
| ER Visits                                      | 17,017        | 15,471        | 1,546        | 19,491        | (2,474)    |
| OB ED                                          | 560           |               | 560          | 705           | (145)      |
| ER Admits                                      | 2,218         | 1,436         | 782          | 2,046         | 172        |
| Observation                                    | 673           | 1,150         | (477)        | 901           | (228)      |
| SDS                                            | 904           |               | 904          | 797           | 107        |