

HUMC OPCO, LLC
dba Hoboken University Medical Center

FINANCIAL STATEMENTS

September 30, 2023

DRAFT

HUMC OPCO, LLC
dba Hoboken University Medical Center
Balance Sheet
(in thousands)

	30-Sep 2023	31-Dec 2022
<u>Assets</u>	<u>(Unaudited)</u>	<u>(Unaudited)</u>
Current Assets:		
Cash and cash equivalents	\$ 705	\$ 205
Cash and cash equivalents - Restricted	5,056	17,099
Net patient accounts receivable, current portion	28,509	26,471
Investments	1,003	1,003
Due from related party	30,473	32,440
Other receivables	350	1,635
Prepaid expenses	1,192	1,187
Inventory	2,872	2,940
Total Current Assets	<u>70,161</u>	<u>82,980</u>
Non-Current Assets:		
Net patient accounts receivable, long term portion	22,357	27,073
	<u>22,357</u>	<u>27,073</u>
Intangible Assets	10,942	12,872
Right of use assets	13,561	17,506
Property and equipment, net	16,901	16,666
Total Assets, Deferred Cost & Equipment	<u>41,403</u>	<u>47,044</u>
Total Assets	<u>\$ 133,921</u>	<u>\$ 157,097</u>
<u>Liabilities and Member's Equity</u>		
Current Liabilities:		
Lease liability, current portion	\$ 7,344	\$ 7,364
Accounts payable and accrued expenses	36,054	17,444
Accrued compensation	6,037	6,505
Deferred revenue	3,659	17,222
Accrued interest payable	4,939	3,980
Loan payable - Capitala	23,415	23,799
Loan payable - Maple	8,707	8,707
Due to third party, current portion	800	800
Total Current Liabilities	<u>90,955</u>	<u>85,821</u>
Long Term Liabilities:		
Lease liability less current portion	12,992	17,852
Due to third party less current portion	5,395	3,356
Benefits payable	1,176	1,152
Total Liabilities	<u>110,518</u>	<u>108,181</u>
Member's Equity:		
Member's Equity (Net)	23,403	48,916
Total Member's Equity	<u>23,403</u>	<u>48,916</u>
Total Liabilities and Member's Equity	<u>\$ 133,921</u>	<u>\$ 157,097</u>

HUMC OPCO, LLC
dba Hoboken University Medical Center
Statement of Operations (unaudited)
(in thousands)

Month Ended September 30, 2023						
Actual	%	Budget	%	Variance	PY-2022	%
8,675	83%	13,207	93%	(4,532)	10,911	77%
858	8%	148	1%	710	2,366	17%
915	9%	915	6%	-	915	6%
10,448	100%	14,270	100%	(3,822)	14,192	100%
5,625	54%	5,683	40%	58	5,685	40%
5,746	55%	7,765	54%	2,019	7,617	54%
931	9%	1,219	9%	287	1,397	10%
12,302	118%	14,667	103%	2,364	14,699	104%
(1,855)	-18%	(397)	-3%	(1,458)	(507)	-4%
-	0%	-	0%	-	-	0%
705	7%	596	4%	(110)	593	4%
848	8%	647	5%	(201)	894	6%
1,554	15%	1,243	9%	(311)	1,487	10%
(3,409)	-33%	(1,639)	-11%	(1,769)	(1,994)	-14%
62	1%	-	0%	62	107	1%
(3,347)	-32%	(1,639)	-11%	(1,707)	(1,887)	-13%

YTD Ending September 30, 2023							
Actual	%	Budget	%	Variance	PY-2022	%	
Operating Revenues							
Net patient service revenue	85,930	73%	120,958	86%	(35,028)	89,332	81%
Other operating revenue	22,972	20%	10,813	8%	12,159	13,973	13%
Charity Care Subsidy	8,232	7%	8,232	6%	(0)	7,317	7%
Total Revenues	117,135	100%	140,004	100%	(22,869)	110,623	100%
Operating Expenses							
Salaries and wages	50,652	43%	50,035	36%	(617)	50,511	46%
Supplies/Other Expenses	68,855	59%	71,246	51%	2,391	69,289	63%
Employee benefits	9,749	8%	11,089	8%	1,340	11,034	10%
Total Operating Expenses before Int, Depr, Amort	129,255	110%	132,370	95%	3,115	130,834	118%
Operating Income / (Loss) before Int, Depr, Amort	(12,121)	-10%	7,634	5%	(19,754)	(20,211)	-18%
Affiliate Interest (Income) Expense	-	0%	-	0%	-	(363)	0%
Interest Expense	6,254	5%	5,361	4%	(893)	5,452	5%
Depreciation and Amortization	7,919	7%	5,823	4%	(2,096)	7,994	7%
Total Int, Depr, Amort	14,173	12%	11,184	8%	(2,989)	13,083	12%
Total Operating Income / (Loss)	(26,293)	-22%	(3,550)	-3%	(22,743)	(33,295)	-30%
Income (Loss) of Non-Recurring Reserve	805	1%	-	0%	805	875	1%
Net Income (Loss)	(25,488)	-22%	(3,550)	-3%	(21,938)	(32,419)	-29%

HUMC OPCO LLC
dba Hoboken University Medical Center
STATEMENT OF CASH FLOWS (unaudited)
DRAFT
(\$\$ thousands)

	MTD	YTD
	September-23	September-23
	<u>HUMC LLC</u>	<u>HUMC LLC</u>
Cash Flows From Operating Activities:		
Income/(loss) from operations	\$ (3,347)	\$ (25,488)
Adjustments to reconcile increase in net assets to cash provided by operating activities:		
Depreciation & Amortization	631	5,754
Change in operating assets and liabilities:		
(Increase)/decrease in patient accounts receivable	1,288	2,679
(Increase)/decrease in other receivables	85	1,353
(Increase)/decrease in prepaid expenses and deposits	114	(5)
(Increase)/decrease in due from related party	(2,996)	1,967
Increase/(decrease) in accounts payable, and other accrued expenses	1,679	18,610
Increase/(decrease) in deferred revenue	(915)	(13,564)
Increase/(decrease) in accrued compensation	(2,212)	(469)
Increase/(decrease) in benefit payable	3	25
Increase/(decrease) in accrued interest payable	111	959
Increase/(decrease) in estimated third-party payer settlements	(37)	2,039
Net cash provided by/(used in) operating activities	<u>(5,596)</u>	<u>(6,142)</u>
Cash Flows From Investing Activities:		
Acquisitions of property, plant, and equipment	(278)	(1,316)
Net cash provided by/(used in) investing activities	<u>(278)</u>	<u>(1,316)</u>
Cash Flows From Financing Activities:		
Proceeds from/(repayment of) short-term debt	-	(384)
Payment of Dividends/Distributions	(24)	(24)
Repayment of capital lease obligation	(432)	(3,678)
Net cash provided by/(used in) financing activities	<u>(456)</u>	<u>(4,085)</u>
Net increase/(decrease) in cash and cash equivalents	(6,331)	(11,543)

HUMC OPCO, LLC
dba Hoboken University Medical Center
September 30, 2023 Expense Comparison

September 2023 Actual vs. September 2023 Budget

	Sep-23 <u>ACTUAL</u>	Sep-23 <u>BUDGET</u>	Sep-23 <u>VARIANCE</u>	Sep-23 <u>YTD ACTUAL</u>	Sep-23 <u>YTD BUDGET</u>	Sep-23 <u>YTD VARIANCE</u>
Salaries and Wages	\$ 5,479,946	\$ 5,002,264	\$ 477,682	\$ 48,046,815	\$ 45,520,603	\$ 2,526,212
Contract Labor	\$ 145,282	\$ 680,841	\$ (535,559)	\$ 2,604,925	\$ 4,514,543	\$ (1,909,618)
Salaries, Wages and Contract Labor	\$ 5,625,228	\$ 5,683,105	\$ (57,877)	\$ 50,651,740	\$ 50,035,146	\$ 616,594
Policy Fringe Benefits	\$ 507,557	\$ 800,253	\$ (292,696)	\$ 5,802,816	\$ 7,282,305	\$ (1,479,489)
Taxes	\$ 423,635	\$ 418,280	\$ 5,355	\$ 3,946,074	\$ 3,806,351	\$ 139,723
Total Fringe Benefits	\$ 931,192	\$ 1,218,533	\$ (287,341)	\$ 9,748,890	\$ 11,088,656	\$ (1,339,766)
Consulting Fees/Purch Services	\$ 1,037,229	\$ 1,076,302	\$ (39,073)	\$ 12,539,655	\$ 12,074,877	\$ 464,778
Collection Fees	\$ 222,452	\$ 264,050	\$ (41,598)	\$ 1,948,886	\$ 2,837,554	\$ (888,668)
Physician Fees -Quality	\$ 1,018,829	\$ 2,369,204	\$ (1,350,375)	\$ 15,563,567	\$ 14,957,914	\$ 605,653
Physician Fees	\$ 118,232	\$ 170,432	\$ (52,200)	\$ 1,580,668	\$ 1,430,635	\$ 150,033
Property Taxes	\$ 92,512	\$ 87,059	\$ 5,453	\$ 802,789	\$ 783,527	\$ 19,262
Medical Surgical Supplies	\$ 990,850	\$ 1,108,679	\$ (117,829)	\$ 10,878,360	\$ 12,487,696	\$ (1,609,336)
Liability Insurance	\$ 410,681	\$ 299,871	\$ 110,810	\$ 3,358,288	\$ 2,521,200	\$ 837,088
Rent, Maintenance, Repairs	\$ 146,797	\$ 727,427	\$ (580,630)	\$ 4,599,131	\$ 6,546,839	\$ (1,947,708)
Utilities	\$ 198,364	\$ 159,920	\$ 38,444	\$ 1,487,971	\$ 1,455,268	\$ 32,703
Pharmaceuticals	\$ 255,754	\$ 268,539	\$ (12,785)	\$ 2,627,737	\$ 3,063,925	\$ (436,188)
Management Fee	\$ 955,397	\$ 882,263	\$ 73,134	\$ 8,716,340	\$ 7,940,363	\$ 775,977
All Other Supply	\$ 298,668	\$ 351,164	\$ (52,496)	\$ 4,751,149	\$ 5,146,177	\$ (395,028)
Total Supplies and Other	\$ 5,745,765	\$ 7,764,910	\$ (2,019,145)	\$ 68,854,541	\$ 71,245,975	\$ (2,391,434)
Interest	\$ 705,470	\$ 595,700	\$ 109,770	\$ 6,253,889	\$ 5,361,298	\$ 892,591
Depreciation	\$ 848,450	\$ 646,987	\$ 201,463	\$ 7,918,834	\$ 5,822,881	\$ 2,095,953
Lease, Interest, Depreciation & Other	\$ 1,553,920	\$ 1,242,687	\$ 311,233	\$ 14,172,723	\$ 11,184,179	\$ 2,988,544
Grand Total	\$ 13,856,105	\$ 15,909,235	\$ (2,053,130)	\$ 143,427,894	\$ 143,553,956	\$ (126,062)

September 2023 Actual vs. September 2022 Actual

	Sep-23 <u>ACTUAL</u>	Sep-22 <u>ACTUAL</u>	2023 vs. 2022 <u>VARIANCE</u>	Sep-23 <u>YTD ACTUAL</u>	Sep-22 <u>YTD ACTUAL</u>	2023 vs. 2022 <u>YTD VARIANCE</u>
Salaries and Wages	\$ 5,479,946	\$ 4,930,119	\$ 549,827	\$ 48,046,815	\$ 45,507,156	\$ 2,539,659
Contract Labor	\$ 145,282	\$ 754,641	\$ (609,359)	\$ 2,604,925	\$ 5,003,896	\$ (2,398,971)
Salaries, Wages and Contract Labor	\$ 5,625,228	\$ 5,684,760	\$ (59,532)	\$ 50,651,740	\$ 50,511,052	\$ 140,688
Policy Fringe Benefits	\$ 507,557	\$ 976,814	\$ (469,257)	\$ 5,802,816	\$ 7,239,026	\$ (1,436,210)
Taxes	\$ 423,635	\$ 420,067	\$ 3,568	\$ 3,946,074	\$ 3,795,310	\$ 150,764
Total Fringe Benefits	\$ 931,192	\$ 1,396,881	\$ (465,689)	\$ 9,748,890	\$ 11,034,336	\$ (1,285,446)
Consulting Fees/Purch Services	\$ 1,037,229	\$ 831,376	\$ 205,853	\$ 12,539,655	\$ 9,852,314	\$ 2,687,341
Collection Fees	\$ 222,452	\$ 350,139	\$ (127,687)	\$ 1,948,886	\$ 3,762,695	\$ (1,813,809)
Physician Fees - Quality	\$ 1,018,829	\$ 2,700,613	\$ (1,681,784)	\$ 15,563,567	\$ 17,050,259	\$ (1,486,692)
Physician Fees	\$ 118,232	\$ 177,248	\$ (59,016)	\$ 1,580,668	\$ 1,487,846	\$ 92,822
Property Taxes	\$ 92,512	\$ 88,908	\$ 3,604	\$ 802,789	\$ 787,225	\$ 15,564
Medical Surgical Supplies	\$ 990,850	\$ 1,056,635	\$ (65,785)	\$ 10,878,360	\$ 11,902,118	\$ (1,023,758)
Liability Insurance	\$ 410,681	\$ 328,338	\$ 82,343	\$ 3,358,288	\$ 2,760,539	\$ 597,749
Rent, Maintenance, Repairs	\$ 146,797	\$ 450,660	\$ (303,863)	\$ 4,599,131	\$ 4,168,909	\$ 430,222
Utilities	\$ 198,364	\$ 112,446	\$ 85,918	\$ 1,487,971	\$ 1,420,769	\$ 67,202
Pharmaceuticals	\$ 255,754	\$ 261,949	\$ (6,195)	\$ 2,627,737	\$ 2,988,742	\$ (361,005)
Management Fee	\$ 955,397	\$ 909,559	\$ 45,838	\$ 8,716,340	\$ 7,960,038	\$ 756,302
All Other Supply	\$ 298,668	\$ 349,147	\$ (50,479)	\$ 4,751,149	\$ 5,147,330	\$ (396,181)
Total Supplies and Other	\$ 5,745,765	\$ 7,617,018	\$ (1,871,253)	\$ 68,854,541	\$ 69,288,784	\$ (434,243)
Interest	\$ 705,470	\$ 592,835	\$ 112,635	\$ 6,253,889	\$ 5,451,685	\$ 802,204
Depreciation	\$ 848,450	\$ 893,840	\$ (45,390)	\$ 7,918,834	\$ 7,994,456	\$ (75,622)
Lease, Interest, Depreciation & Other	\$ 1,553,920	\$ 1,486,675	\$ 67,245	\$ 14,172,723	\$ 13,446,141	\$ 726,582
Grand Total	\$ 13,856,105	\$ 16,185,334	\$ (2,329,229)	\$ 143,427,894	\$ 144,280,313	\$ (852,419)

HUMC OPCCO LLC
dba HOBOKEN UNIVERSITY MEDICAL CENTER
Statistics by Service and Payor
9/30/2023

September MTD 2023 Actual	September MTD 2023 Budget	September MTD 2023 Variance	September MTD 2022 Actual	September MTD 2022 Variance
189	224	(35)	209	(20)
189	224	(35)	209	(20)
4	1	3	-	4
81	68	13	64	17
79	68	11	64	15
353	361	(8)	337	16
108	106	2	102	6
28	25	3	22	6
489	492	(3)	461	28

955	1,363	(408)	1,195	(240)
955	1,363	(408)	1,195	(240)
8	1	7	-	8
236	183	53	176	60
251	164	87	159	92
1,450	1,711	(261)	1,530	(80)
962	778	184	859	103
384	240	144	253	131
2,796	2,729	67	2,642	154

5.1	6.1	(1.0)	5.7	(0.7)
5.1	6.1	(1.0)	5.7	(0.7)
2.0	1.0	1.0	-	2.0
2.9	2.7	0.2	2.8	0.2
3.2	2.4	0.8	2.5	0.7
4.1	4.7	(0.6)	4.5	(0.4)
8.9	7.3	1.6	8.4	0.5
13.7	9.6	4.1	11.5	2.2
5.7	5.5	0.2	5.7	(0.0)

70	78	(8)	67	3
65	79	(14)	64	1
50	51	(1)	46	4
16	16	-	11	5
16	9	7	11	5
18	15	3	14	4
25	27	(2)	27	(2)
64	18	46	53	11
144	138	6	137	7
21	61	(40)	31	(10)
489	492	(3)	461	28

96%	88%	8%	93%	3%
28%	32%	(4)%	28%	0%
26%	24%	2%	16%	10%
4%	12%	(8)%	7%	3%
43%	32%	11%	41%	2%

554	624	(70)	566	(12)
478	589	(111)	532	(54)
228	217	11	179	49
111	63	48	42	69
53	31	22	37	16
102	49	53	28	74
109	92	17	117	(8)
329	66	263	251	78
757	654	103	737	20
75	344	(269)	153	(78)
2,796	2,729	67	2,642	154

97%	87%	10%	94%	3%
37%	44%	(7)%	42%	5%
22%	17%	5%	11%	11%
3%	13%	(10)%	6%	3%
39%	26%	13%	37%	2%

2,985	2,538	447	3,166	(181)
318	318	-	317	1
170	214	(44)	223	(53)
789	-	789	776	14

Discharges by Service

	September YTD 2023 Actual	September YTD 2023 Budget	September YTD 2023 Variance	September YTD 2022 Actual	September YTD 2022 Variance
Medical-Surgical	1,641	2,029	(388)	1,777	(136)
Med/Surg Sub Total	1,641	2,029	(388)	1,777	(136)
Pediatrics	105	1	104	2	103
OB/GYN	609	653	(44)	614	(5)
Newborn	582	623	(41)	589	(7)
Acute Subtotal	2,937	3,306	(369)	2,982	(45)
Behavioral	1,013	1,035	(22)	957	56
TCU	264	196	68	200	64
Total Inpatient	4,214	4,537	(323)	4,139	75

Patient Days by Service

Medical-Surgical	8,666	12,049	(3,383)	9,995	(1,329)
Med/Surg Sub Total	8,666	12,049	(3,383)	9,995	(1,329)
Pediatrics	252	3	249	12	240
OB/GYN	1,711	1,785	(74)	1,671	40
Newborn	1,513	1,500	13	1,472	41
Acute Subtotal	12,142	15,337	(3,195)	13,150	(1,008)
Behavioral	8,759	7,259	1,500	6,940	1,819
TCU	2,820	1,899	921	1,897	923
Total Inpatient	23,721	24,495	(774)	21,987	1,734

ALOS by Service

Medical-Surgical	5.3	5.9	(0.7)	5.6	(0.3)
Med/Surg Sub Total	5.3	5.9	(0.7)	5.6	(0.3)
Pediatrics	2.4	3.0	(0.6)	6.0	(3.6)
OB/GYN	2.8	2.7	0.1	2.7	0.1
Newborn	2.6	2.4	0.2	2.5	0.1
Acute Subtotal	4.1	4.6	(0.5)	4.4	(0.3)
Behavioral	8.6	7.0	1.6	7.3	1.4
TCU	10.7	9.7	1.0	9.5	1.2
Total Inpatient	5.6	5.4	0.2	5.3	0.3

Discharges by Payer

Medicare	590	660	(70)	609	(19)
Medicare HMO	588	626	(38)	500	88
Horizon/Blue Cross	471	516	(45)	466	5
Aetna	169	145	24	129	40
Cigna	137	63	74	102	35
United Healthcare	160	179	(19)	160	-
Commercial/Managed Care	176	204	(28)	196	(20)
Medicaid	409	154	255	393	16
Medicaid HMO	1,290	1,406	(116)	1,334	(44)
Self Pay/Charity	224	584	(360)	250	(26)
Total Inpatient Discharges	4,214	4,537	(323)	4,139	75

% of Discharges (Excl.Sp/Charity)	95%	87%	8%	94%	3%
% of Discharges (Medicare/Medicare HMO)	28%	28%	0%	27%	1%
% of Discharges (Horizon/Comm/Man Care)	26%	24%	2%	16%	10%
% of Discharges (SP/Charity)	5%	13%	(8)%	6%	1%
% of Discharges (Medicaid/Medicaid HMO)	40%	34%	6%	42%	(2)%

Patient Days by Payer

Medicare	4,992	5,175	(183)	4,511	481
Medicare HMO	4,316	4,576	(260)	4,074	242
Horizon/Blue Cross	1,800	2,039	(239)	1,800	-
Aetna	687	666	21	517	170
Cigna	432	228	204	443	(11)
United Healthcare	609	574	35	514	95
Commercial/Managed Care	837	819	18	813	24
Medicaid	1,644	657	987	1,605	39
Medicaid HMO	6,679	6,682	(3)	6,470	209
Self Pay/Charity	1,725	3,079	(1,354)	1,240	485
Total Inpatient Days	23,721	24,495	(774)	21,987	1,734

% of Days (Excl.Sp/Charity)	93%	87%	6%	94%	(1)%
% of Days (Medicare/Medicare HMO)	39%	40%	(1)%	39%	0%
% of Days (Horizon/Comm/Man Care)	18%	18%	0%	12%	6%
% of Days (SP/Charity)	7%	13%	(6)%	6%	1%
% of Discharges (Medicaid/Medicaid HMO)	35%	30%	5%	37%	(2)%

ER Visits	28,105	21,522	6,583	27,449	656
ER Admits	2,980	2,980	-	2,954	26
Observation	1,699	1,661	38	1,749	(50)
FTE's	798	-	798	781	17